



KANNAWAY

COMPENSATION PLAN



UNITED STATES



At Kannaway we understand our Independent Business Owners are the driving force behind what makes us who we are as a Company.

We realize and embrace the fact that we are unique & refreshing in an industry that has never seen a company like ours.

Together with our Brand Ambassadors, we will create a culture that will truly enrich the lives of people around the world.

Kannaway has a generous and straightforward compensation plan that rewards our IBO's 9 Different ways and gives them 3 different options to earn a car!



Getting Started

Kannaway was designed to give you the tremendous earning potential you desire without all the negative aspects that make it difficult for you to achieve a level of success. There are a few things you will need to understand in order to be qualified to earn commission overrides on the sales made by your organization.

There are 3 steps to qualify you to earn commissions:

Step 1 - Simply register to become a Kannaway Independent Business Owner (IBO) by enrolling online and paying the required IBO fee of only \$15 a month. [The monthly *IBO fee it will be debited each month on the monthly anniversary date.*]

The IBO Fee includes:

- Kannaway Marketing Websites
- Kannaway secure Back Office
- Kannaway Training
- Kannaway Media Marketing System

Step 2 – Activate your Business Center by personally selling or purchasing a Qualified Kannaway Product or Product Pack.

Step 3 – Maintain the minimum Personal Recurring Sales Volume (PV) required for your rank each month, either through Customer sales or personal orders.

It's that easy! Once qualified, you'll receive credit for sales generated within your sales organization. [See *Rank Qualifications*]



10 Ways To Earn With Kannaway

- Direct Sales Income
- Get Three & Your's Is Free
- First Order Bonus
- First Order Team Bonus
- Team Override Bonus
- Differential Infinity Bonus
- Coded Infinity Bonus
- Bonus Pools
- Car Program
- Incentives & Rewards



Direct Sales Income

Selling Kannaway products directly to your customers whether they are Retail or Preferred Retail Customers is the first step to building a solid foundation for your Kannaway business.

Direct sales allow you to earn income by purchasing Kannaway products at wholesale and selling them at retail, earning a Wholesale to Retail Profit.

You may choose to carry a small inventory of products to keep on hand so your clients can have their products immediately, or you can simply direct your customers to your IBO Kannaway website where they can purchase products and have them shipped direct from the company.

**Direct Sale Income will be paid weekly*



Preferred Customer Program

In addition to Retail Customers whose preference is to purchase products at their own pace, you can offer your customers the opportunity to save money and even earn FREE Kannaway product by registering in the Kannaway Preferred Customers Program (PCP).

Registration is free and they'll receive a discount equal to 50% of the difference between the wholesale and retail price. As an active IBO you'll earn the remaining 50% as Retail Profit as well as being able to credit the product BV towards your Personal Volume Requirement.

To be a Kannaway Preferred Customer they must complete the Preferred Customer online Application and enroll in the Kannaway Autoship Program where they'll start receiving the product(s) of their choice monthly. As a Preferred Customer they will be given a back office account to track their Order History and manage their Autoship.

At Kannaway we believe that Referral Marketing is the most effective way to market, that's why we reward our Preferred Customer's with the ability to earn FREE Product. All they have to do is refer 3 other Preferred Customers and their Product is FREE.

The amount of free product a PC can be awarded will be based on the average product orders of the total number of Preferred Customer's they refer. As an Example if a Preferred Customer refers just 3 other Preferred Customer's who's average product orders equal 55 BV (Business Volume), they would be eligible to receive 55 BV in product.

**Retail income from Preferred Customers will be paid weekly*



Get Three & Your's Is Free

As an Active and Qualified IBO you can qualify to receive your monthly product order for free through our Get 3 Yours is FREE program.

Here's how it works:

1. You must maintain an active monthly Autoship order of at least 55 BV in product orders.
2. You must and have at least 3 Preferred Customers, with active Autoship Orders in a calendar month totaling a minimum of 165 BV in product orders. When this occurs your next month Product order is FREE.

The amount of free product an IBO can receive will be based on the total average order of their Preferred Customers.



First Order Bonus

Earn a First Order Bonus for every FOB Qualified Product Pack you personally sell to a new IBO or Customer at the time of their initial enrollment.

[NOTE: *Kannaway has no required product purchase to be an IBO, the only required fee to be a Kannaway Independent Business Owner is the IBO Fee.*]

**FOB commissions are paid weekly*

The Kannaway compensation plan pays 50% of the total BV out in commissions. Personal products purchased after the initial enrollment order will count toward Team Override Commission's.

Product Packages	Business Volume	First Order Bonus (FOB)
Premier Package	900 BV	\$150
Lifestyle Package	450 BV	\$75



First Order Team Bonus

In the Kannaway program IBO's have the opportunity to earn bonus overrides on sales generated to Infinity throughout their entire organization.

Here's how it works: Qualified IBO's may qualify to start receiving First Order Team Bonuses in the Kannaway program two different ways. One, by Personally Fast Start Qualifying, (PFSQ) and two, if they choose not to PFSQ, they are eligible after they've been in the program for at least 30 days and have achieved the rank of Regional Marketing Director, (RMD).

To Become Personally Fast Start Qualified, an IBO must complete the following actions:

1. Enroll in the Kannaway Autoship program with at least 55 BV in Personal Volume.
2. Become Personally Fast Start Qualified, (PFSQ) by Generate 900 BV in personal sales. This may be accomplished through personal product purchases and/or sales to Retail and Preferred Customers. (PFSQ is based on total PV so an IBO may satisfy the PV requirement thru a combination of personal and/or customer sales.
3. Personally sponsor a minimum of three active IBO's who enroll in the Kannaway Autoship program with 55 BV, or more, and place them in three separate legs.
4. Generate a total of 3,600 BV from the combination of your personal sales/purchase and your personally sponsored IBO's sales/purchases. A maximum of 900 BV will counted from an IBO's personal sales and a maximum of 900 BV will be counted from each personally sponsored IBO's sales.



After 30 days, an IBO must:

1. Achieve and maintain a Paid As Rank of Regional Marketing Director (RMD) or above.

Once Qualified, all new qualified First Order Sales to either Customer's or IBO's generated within an IBO's organization, (with no depth limit), will count toward First Order Team Bonuses. Every time 5,400 BV in Qualified First Order Sales is generated within an IBO's organization they will earn a First Order Team bonus of \$400.

[Qualified product packages are the Premier Package, Lifestyle Package & Essential Package; see Infinity Fast Start Qualification Rules]

Once an IBO who has PFSQ, completes at least 3 First Order Team Bonus cycles in a calendar month for two consecutive months they will become car qualified and have the opportunity to participate in the Kannaway luxury car program once they achieve the rank of National Marketing Director, (NMD). [See Kannaway Car Program]

**First Order Team Bonuses are paid weekly*

Product Packages	BV	CV	Wholesale
Premier Package	900 BV	450 CV	\$999
Lifestyle Package	450 BV	225 CV	\$499
Essential Packages	155 BV	77 CV	\$199

First Order Team Bonus Rules

- i. Must be Personally Fast Start Qualified or achieve the Paid As Rank of Director or above with 3 personally enrolled IBO's in 3 separate legs.
 1. Personally Fast Start Qualified:
 - a. Enroll in the Kannaway Autoship program with at least 55 BV in Personal Volume
 - b. Become Personally Fast Start Qualified, (PFSQ) by Generate 900 BV in personal sales. This may be accomplished through personal product purchases and/or sales to Retail and Preferred Customers. (PFSQ is based on total PV so an IBO may satisfy the PV requirement thru a combination of personal and/or customer sales
 - c. Personally sponsor a minimum of three active IBO's who enroll in the Kannaway Autoship program with 55 BV, or more, and place them in three separate legs
 - d. Generate a total of 3,600 BV from the combination of your personal sales/purchase and your personally sponsored IBO's sales/purchases. A maximum of 900 BV will counted from an IBO's personal sales and a maximum of 900 BV will be counted from each personally sponsored IBO's sales.
 2. After 30 Days:
 - a. Achieve and maintain a Paid As Rank of RMD or above.
 - b. Personally enroll at least 3 active IBO's in 3 separate legs.
- ii. First Order Team Bonuses are generated when an IBO has at least 5,400 in TGBV (Total Group Business Volume)
- iii. No more then 45% of the BV may be counted from any one personally enrolled team, (Leg)
- iv. Only BV from the initial qualified product purchases counts towards First Order Infinity Bonuses. [Premier Package, Lifestyle Package & Essential Package]
- v. Qualified First Order Team Bonus BV will only be credited one-time to qualified IBO's
- vi. The number of cycles an IBO can complete in a given week is based on an IBO's Paid As Rank
 1. Director - 4 cycles
 2. RMD - 4 cycles
 3. NMD and above 8 cycles
- vii. If a product is returned for a full refund all BV paid on that sale will be deducted from all IBO's, (who were credited with the BV), next commission check. If that BV triggered a First Order Team Bonus the entire Bonus will be deducted from the next check, however the remaining BV from that cycle will be credited towards the IBO's next First Order Team Bonus qualification.
- viii. All FOB & First Order Team Bonus commissions will be capped at 100% of the BV allocated towards those bonuses. If at any time the total commissions earned for these bonuses exceeds that threshold KANNAWAY reserves the right to apply the CAP Rule on FOB and First Order Team Bonus commissions ONLY. If the CAP rule is applied the FOB & First Order Team Bonuses will pay as follows.
 1. All FOB will be Paid in Full
 2. All first Cycle First Order Team Bonuses earned that pay period will be paid in full
 3. All First Order Team Bonus Cycles affected by the CAP rule will be prorated, by dividing the CAP overage by the number of cycles in that pay period to establish the exact value of each Cycle
- ix. All BV from a qualified First Order Sales above the required 5,400 BV will not be carried over.



Team Override Bonus

As a Kannaway IBO, your focus will be on creating a retail and preferred customer base, as well as building a team of IBO's. As you progress through the Kannaway compensation program you will earn increased Team Override Commissions from the product sales generated throughout your sales organization.

In Kannaway we utilize a Unilevel structure for our Team Override Commissions. Meaning every IBO will be automatically placed in their sponsors 1st level unless their sponsor chooses to place them under an IBO deeper in their Team Override Tree.

[Placement is an advanced organizational strategy, ask your Team Leader for advice on the best building strategy for your Kannaway Business.]

As you can see from the diagram below the higher the rank you achieve, the more levels from which you can earn commissions on.

The Kannaway compensation plan uses "compression" to allow IBO's to earn on sales originating down deeper within their organization if someone in the organizational tree is inactive. This means any Customer or IBO volume that is not generated from an Active IBO will "compress" and be counted in the volume of the level immediately above.

[All commissionable sales will be paid through the Unilevel Placement Tree, with the exception of sales that qualify as FOB & First Order Team Bonus sales.]

**Team Override Bonuses are paid monthly*



Team Override Bonus Chart

<u>Rank</u>	<u>IBO</u>	<u>DIR</u>	<u>RMD</u>	<u>NMD</u>	<u>Silver</u>	<u>Gold</u>	<u>Platinum</u>	<u>Dia</u>	<u>D Dia</u>	<u>T Dia</u>	<u>Ry Dia</u>
<u>LVL 1</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
<u>LVL 2</u>		<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
<u>LVL 3</u>			<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
<u>LVL 4</u>				<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
<u>LVL 5</u>					<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
<u>LVL 6</u>						<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
<u>LVL 7</u>							<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>	<u>10%</u>
<u>LVL 8</u>								<u>5%</u>	<u>5%</u>	<u>5%</u>	<u>5%</u>
<u>LVL 9</u>									<u>5%</u>	<u>5%</u>	<u>5%</u>
<u>LVL 10</u>										<u>5%</u>	<u>5%</u>



Differential Infinity Bonus

The Infinity Bonus begins at the 11th levels and allows qualified IBO's to override all sales made by their sales organization no matter what level the sale was generated on.

Example: If a Royal Diamond has no Silver Executives or above in a specific leg or directly sponsored team, they would receive a 10% Infinity Bonus on all sales below their 10th level. Once an IBO in that team qualifies as a Silver Executive they would begin to earn a 1% infinity bonus on their 11th level sales to infinity, the Royal Diamond would earn the difference between their percentage override, (10%) and the Slivers (1%) on the very same sale, i.e. 9%.

If a Royal Diamond has a Platinum in one of their legs and a Gold under the Platinum in that same leg, the Diamond is paid 10% down to the Platinum's 10th level and 7% on the Platinum's 11th level and

beyond. This is because on the Platinum's 11th level they begin to earn a 3% Infinity Bonus themselves (10% less 3% = 7%). The Platinum is also paid 3% down to the Gold's 10th level and 1% on the Gold's 11th level and below. Once again, this is because on the Gold's 11th level, the Gold Executive begins to earn the Infinity Bonus (3% less 2% = 1%).

[The Differential Infinity Bonus pays a total of 10% BV (FOB & First Order Team qualified BV excluded) to qualified IBO's and is based on the Paid As Rank.]

Note: The infinity bonus starting with the 11th level, all Team Override Commissions will follow the diagram above. The Differential Infinity Bonus is calculated through the Placement Tree.

**Differential Infinity Bonuses are paid monthly*



Differential Infinity Bonus Chart

Silver Executive	Gold Executive	Platinum Executive	Diamond	Double Diamond	Triple Diamond	Royal Diamond
1%	2%	3%	4%	6%	8%	10%



Coded Infinity Bonus

The Kannaway compensation plan rewards those IBO's who work hard and build a strong productive sales team. All Paid As Ranks of Silver Executive and above (see Achieving Higher Leadership Levels), have the potential to earn an additional bonus of the Business Volume (BV) on sales made by every IBO in their sales team, no matter what level the IBO is on. It's all related to who made the sale, even if they are on the 100th level.

Here's how it works: Every IBO in the Kannaway program has upline leadership. This is true for you and it will be true for those in your sales organization. Every time an IBO is enrolled into Kannaway their

Business Center is "tagged to" or "linked to" 7 of their upline IBO's **forever**.

The Qualifying leaders will earn an additional bonus on every sale that IBO makes and potentially every sale their entire IBO organization makes to Infinity.

[The Coded Infinity Bonus pays a total of 10% BV (FOB & First Order Team qualified BV excluded) to qualified IBO's. Bonuses are based on Paid As Rank. All BV is calculated based on Sponsorship Tree, not Placement Tree.]

**Coded Infinity Bonuses are paid monthly*



Coded Infinity Bonus Chart

Rank	Commission %
Silver Executive	1%
Gold Executive	2%
Platinum Executive	3%
Diamond	4%
Double Diamond	6%
Triple Diamond	8%
Royal Diamond	10%



Bonus Pools

At Kannaway we believe in rewarding those IBO's who partner with us in growing the company and sharing the Kannaway Lifestyle with others. We do this through the Kannaway Bonus Pools Program, which not only rewards our IBO's for their part in the success of the company, but it also helps to create a company wide culture of Teamwork!

Here's how it works: Kannaway allocates 9% of the total company wide BV and places it into 3 pools, 2% into the Director Pool, 3% into the Executive Pool and 4% into the Diamond Pool. Once you reach the rank of Regional Marketing Director, (RMD), you'll start sharing in the Director pool, the Director Pool is divided by shares with RMD's earning 1 share and NMD's earning 2 shares of the total pool.

The Executive and Diamond Pools work the very same way with shares of the pool being divided based on Rank. [See diagram below for details]

The value of each share in a particular pool is always equal, for example if there were 10 RMD's and 5 NMD's sharing the pool the total number of shares would be 20, (1 share per RMD and 2 shares per NMD).

The total dollar amount in the pool is divided by the total number of shares, which gives us a per share value, RMD's earn 1 share and NMD's earn 2. This processes is repeated in each pool.

Qualification is based on a Paid As Rank.

**Bonus Pools commissions are paid monthly*



Bonus Pool Chart

Director Pool		Executive Pool			Diamond Pool			
2% BV		3% BV			4% BV			
RMD	NMD	Silver	Gold	Platinum	Diamond	Double Diamond	Triple Diamond	Royal Diamond
1 share	2 shares	1 share	2 shares	3 shares	1 share	2 shares	3 shares	4 shares



Car Program

Car Program – In the Kannaway Program you have 3 ways to earn a car with ultimately receiving the Pink Slip to the car of your choice up to \$75,000 in retail value. (See, Cash Bonus and Rewards.) Here's how it works: The qualifying IBO must purchase/lease a company approved car, in either Black, Silver or White that is not older than 3 model years.

If an IBO chooses to purchase/lease a car that is a pre-owned, it must be free of any exterior & interior defects and be in good operating condition. (See Company Car Program Policy)

[Mini Copper must be wrapped with a Kannaway wrap and must be either white, black or silver.]

**Car bonuses are awarded monthly*

What car maker/makers are we going to choose?

- a. BMW
- b. Mercedes Benz
- c. Mini Cooper (*Must be wrapped with Kannaway car wrap*)

Three Ways To Earn Your Car

1. Fast Start Qualified Car Program
 - a. Must Be Personally Fast Start Qualified, (PFSQ)
 - b. Complete at least 3 First Order Team Bonus cycles in a calendar month for two consecutive months and have achieved an Active, Paid As Rank of NMD or above.
 - c. If an IBO chooses not to participate in the KANNAWAY Car Program they may opt to receive 50% of the car bonus in cash once they have achieved a Paid As Rank of RMD for two consecutive Calendar Months.
 - d. An IBO who is a College Student may opt to have the full value of the Car Bonus applied directly towards their college tuition. (See College Tuition Program for details)



2. Non-Fast Start Qualified

- a. At Kannaway we are a company that believes in being inclusive and not exclusive so we wanted to offer our IBO's who opted not to become PFSQ the ability to qualify for a car bonus.
- b. Achieve and maintain the Paid As Rank of Silver Executive.

3. Pink Slip

- a. Achieve the Paid As Rank of Triple Diamond and receive the Pink Slip to the car of your
- b. choice. (Value up to \$75,000, see Incentive & Rewards)



Incentives & Rewards

National Marketing Director	Platinum Executive	Diamond	Double Diamond	Triple Diamond	Royal Diamond
*iPad	\$10,000	\$25,000	\$50,000	Pink Slip	\$100,000
	Paid over 3 months	Paid over 6 months	Paid over 12 months	You Own It! \$75,000	Paid over 12 months



Organizational Structure

Sponsor Tree

When a new IBO is sponsored, they go into the Sponsor Tree as a Level 1, or frontline, to the IBO who sponsored them. First Order Bonuses (FOB) and Coded Bonuses are based on the Sponsor Tree.

Placement Suite

The KANNAWAY compensation plan allows the Sponsoring IBO the ability to sponsor an IBO and place them above or under another IBO on their team within 30 days from the date of enrollment. The Sponsoring IBO will still maintain sponsorship and will receive all sponsor bonuses.

Placement Tree

When a new IBO is sponsored, they are automatically placed on their Sponsors' 1st level. However, anytime within the first 30 days of enrollment the sponsor may elect to place or move the enrolled IBO above or under another IBO in their organization. All products purchased or sold by the enrolled IBO are commissioned based on their placement when the commission period ends. Placement is an advanced strategy that allows the sponsoring IBO the opportunity to increase sales volume in an existing leg and enables the new IBO to gain additional support from a sales organization that is already in place. Rank advancement, First Order Infinity Bonus, Team Override Commissions & Differential Infinity Bonuses are all based on the BV in the Placement Tree.



Rank & Pin Levels

- I. IBO
 - a. Requirements
 - i. Pay the required (Monthly) \$15.00 IBO Fee
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. 1 level of Team Bonus

- II. Director [DIR]
 - a. Requirements
 - i. Maintain at least 28 BV in Personal Sales
 - ii. Maintain a monthly Total Group Business Volume (TGBV) of 600 with not more than 80% from any one leg
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. 2 levels of Team Bonus

- III. Regional Marketing Director [RMD]
 - a. Requirements
 - i. Maintain at least 55 BV in Personal Sales
 - ii. Personally enroll & maintain 3 Active IBO's placed in 3 separate legs

- III. Regional Marketing Director [RMD]
 - a. Requirements
 - i. Maintain at least 55 BV in Personal Sales
 - ii. Personally enroll & maintain 3 Active IBO's placed in 3 separate legs
 - iii. Maintain a minimum of 5,400 in monthly TGBV sales with not more than 70% from any one leg
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. First Order Team Bonus {See rules below}
 - iv. 3 levels of Team Bonus
 - v. 1 share in Director Bonus Pool

- IV. National Marketing Director [NMD]
 - a. Requirements
 - i. Maintain at least 55 BV in Personal Sales
 - ii. Personally enroll & maintain 3 Active IBO's placed in 3 separate legs
 - iii. Maintain a minimum of 15,000 in monthly TGBV sales with not more than 60% from any one leg
 - iv. Help promote and maintain 3 IBO's who achieve the rank of Director or above in separate legs
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. First Order Team Bonus (See Rules Below)
 - iv. 4 levels of Team Bonus
 - v. 2 shares in the Director Bonus Pool
 - vi. Car Qualified, \$500 Allowance (*Personally Fast Start Qualified)
 - vii. iPad mini (see qualifications)

- V. Silver Executive [SE]
 - a. Requirements
 - i. Maintain at least 110 BV in Personal Sales
 - ii. Personally enroll & maintain 3 Active IBO's placed in 3 separate legs
 - iii. Maintain a minimum of 50,000 in monthly TGBV sales for 2 consecutive months with not more than 60% from any one leg
 - iv. Help promote and maintain 3 IBO's who achieve the rank of RMD in separate legs
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. First Order Team Bonus (See Rules Below)
 - iv. 5 levels of Team Bonus
 - v. 1 share in Executive Bonus Pool
 - vi. \$500 Car Allowance
 - vii. 2% Differential Infinity Bonus
 - viii. 1% Coded Infinity Bonus

- VI. Gold Executive [GE]
 - a. Requirements
 - i. Maintain at least 110 BV in Personal Sales
 - ii. Personally enroll & maintain 3 Active IBO's placed in 3 separate legs
 - iii. Maintain a minimum of 150,000 in monthly TGBV sales for 2 consecutive months with not more than 60% from any one leg
 - iv. Help promote and maintain 3 IBO's who achieve the rank of NMD in separate legs
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. First Order Team Bonus (See Rules Below)
 - iv. 6 levels of Team Bonus
 - v. 2 shares in Executive Bonus Pool
 - vi. \$750 Car Allowance
 - vii. 4% Differential Infinity Bonus
 - viii. 2% Coded Infinity Bonus

- VII. Platinum Executive [PE]
 - a. Requirements
 - i. Maintain at least 110 BV in Personal Sales
 - ii. Personally enroll & maintain 3 Active IBO's placed in 3 separate legs
 - iii. Maintain a minimum of 300,000 in monthly TGBV sales for 2 consecutive months with not more than 60% from any one leg
 - iv. Help promote and maintain 3 IBO's who achieve the rank of Silver Director in separate legs
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. First Order Team Bonus (See Rules Below)
 - iv. 7 levels of Team Bonus
 - v. 3 shares in Executive Bonus Pool
 - vi. \$750 Car Allowance
 - vii. 6% Differential Infinity Bonus
 - viii. 3% Coded Infinity Bonus
 - ix. \$10,000 Cash Bonus & Rewards

- VIII. Diamond
 - a. Requirements
 - i. Maintain at least 110 BV in Personal Sales
 - ii. Personally enroll & maintain 3 Active IBO's placed in 3 separate legs
 - iii. Help promote and maintain 3 IBO's who achieve the rank of Gold Executive in separate legs
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. First Order Team Bonus (See Rules Below)
 - iv. 8 levels of Team Bonus
 - v. 1 share in Diamond Bonus Pool
 - vi. \$1,000 Car Allowance
 - vii. 8% Differential Infinity Bonus
 - viii. 4% Coded Infinity Bonus
 - ix. \$25,000 Cash Bonus & Rewards

- IX. Double Diamond
 - a. Requirements
 - i. Maintain at least 110 BV in Personal Sales
 - ii. Personally enroll & maintain 3 Active IBO's in 3 separate legs
 - iii. Help promote and maintain 3 IBO's who achieves the rank of Platinum Executive in 3 separate legs
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. First Order Team Bonus (See Rules Below)
 - iv. 9 levels of Team Bonus
 - v. 2 shares in Diamond Bonus Pool
 - vi. \$1,000 Car Allowance
 - vii. 10% Differential Infinity Bonus
 - viii. 6% Coded Infinity Bonus
 - ix. \$50,000 Cash Bonus & Rewards

- X. Triple Diamond
 - a. Requirements
 - i. Maintain at least 110 BV in Personal Sales
 - ii. Personally enroll & maintain 3 Active IBO's in 3 separate legs
 - iii. Help promote and maintain 2 IBO's who achieve the rank of Diamond in separate legs
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. First Order Team Bonus (See Rules Below)
 - iv. 10 levels of Team Bonus
 - v. 3 shares in Diamond Bonus Pool
 - vi. \$75,000 Pink Slip
 - vii. 12% Differential Infinity Bonus
 - viii. 8% Coded Infinity Bonus

- XI. Royal Diamond
 - a. Requirements
 - i. Maintain at least 110 BV in Personal Sales
 - ii. Personally enroll & maintain 3 Active IBO's in 3 separate legs
 - iii. Help promote and maintain 3 IBO's who achieve the rank of Diamond in separate legs
 - b. Earn
 - i. Retail Commission
 - ii. FOB on all Personally enrolled IBO's initial orders
 - iii. First Order Team Bonus (See Rules Below)
 - iv. 10 levels of Team Bonus
 - v. 4 shares in Diamond Bonus Pool
 - vi. 14% Differential Infinity Bonus
 - vii. 10% Coded Infinity Bonus
 - viii. \$100,000 Cash Bonus & Rewards

The degree of clarity or
which a televised image
broadcast signal is rec

def·i·ni·tion n. 1.
The teacher gave de
of the new words.
of an image (pict

Definitions

Active – IBO's are active when are fulfilling their Personal Volume Requirement each month

Qualified – IBO's are qualified when they have personally enrolled at least 2 IBO's who remain Active each month

Earned Rank – The highest Pin rank an IBO earns. This allows the IBO to be recognized at that rank

Paid As Rank – The rank an IBO is for that commissionable period. Commissions are paid to each IBO based on the rank they are for each commissionable period. It is possible that an IBO's Earned Rank and Paid As Rank are different

Business Volume – Is the total volume assigned to each product

Commissionable Volume – Is the total volume in which commissions are paid from. Commissionable Volume equals 50% of the Business Volume

Weekly Commissions – Weekly commission start on Friday at 12:00 am and end on Thursday night at 11:59 pm and are available on the following Friday

Monthly Commissions – Monthly commissions start at 12:00 am on the first day of the month and end at 11:59 pm on the last day of the month. Commissions are available on the 10th of the following month